Historic, archived document

Do not assume content reflects current scientific knowledge, policies, or practices.

62.93

LIBF
RECEI
★ SEP 1 9 19
U. S. Department of A

C. STRAUSS & CO.

WASHINGTON, D. C.

LARGEST GROWERS
IN THE WORLD OF ROSES FOR
CUT FLOWERS.

Wholesale Trade-List, 1893.

ANOTHER WORD TO YOU about the past. Four seasons since we called your attention to the merits of the WOOTTON and you responded by taking stock to the number of 60,000 plants. The big head-lights in rose growing condemned the rose, and we were scored on every side for misrepresenting its merits. To-day it is the best "all 'round" red forcing rose in existence for florists' use, and one of these head-lights now says it is "one of the best varieties for those requiring a red rose of very easy culture, as it will produce an abundance of fine flowers," etc., etc. I can now assure you that the WOOTTON this winter has been one of the most satisfactory and profitable roses we have handled.

WHITE LA FRANCE.

As you will notice, this has proved under our classification the most profitable, as well as the most uniform and continuous in bloom. There has not been a flower, summer or winter, under all conditions of weather and temperature, defective in either color or shape. The delicate flesh tint permits its use for all decorative purposes. Its keeping qualities are unsurpassed, and for five or six days after being cut it improves in color and

form. Not so the Old La France, which is sensitive to cloudy weather, frequently growing "bull-headed" and soon assuming an ugly purple carmine after being cut, as well as in bad weather on the bush. The skillful grower can produce enormous WHITE LA FRANCE with stems three feet long, while the grower of miscellaneous plants and flowers can always depend upon it for his transient trade. We therefore make the following classification to govern the general grower in planting roses for his trade:

1st, White La France; 2d, Souvenir of Wootton; 3d, Perle; 4th, Bride. You have here the four colors in most demand: pink, red, yellow and white.

CHRISTINE DE NOUÉ.

A new rose of 1892 with a future as brilliant as its color. It is a fiery red at the base of the petals, toning out into a rosy pink at the edges when well open, forming a novel and attractive combination.

The points of merit in this rose are:

1st. Vigorous growth, and leathery, tough foliage, proof against black spot.

2d. Remarkable keeping quality after being cut, and exceptional tendency to swell.

3d. Great superiority over Papa Gontier in all above characteristics.

ROSES CLASSED FOR FREEDOM OF BLOOM.

1st. Madame Pierre Guillot,
2d. Souvenir of Wootton.
3d. Perle des Jardins,
4th. White La France,
5th. Bride and Mermet,
6th. Gontier,
7th. American Beauty.

ROSES CLASSED FOR PROFITS.

1st. White La France,
2d. Souvenir of Wootton,
3d. Madame Pierre Guillot,
4th. Perle des Jardins,
5th. Bride and Mermet,
6th. American Beauty,
7th. Gontier.

ROSES CLASSED FOR UNIFORM AND CONTINUOUS BLOOM.

1st. White La France,
2d. Bride,
3d. Perle,
4th. Wootton,
5th. Madame Pierre Guillot,
6th. Mermet and Gontier,
7th. American Beauty.

NUMBER OF EACH VARIETY OF ROSE PLANTS USED BY US UNDER GLASS

Perles des Jardin	25,000	Madame Pierre Guillot	8,000	Woottons	4,000
Brides	25,000	Mermets	4,000	Beauties	1,000
White La France	12,000	Gontiers	5,000	New Roses	12,000
Old La France	2,000				

Total Number of Rose Plants Under Glass, 98,000.

SIX ACRES OF GLASS IN ROSES.

ROOTED ROSE CUTTINGS.

ALL TWO-EYED.

OLD VARIETIES.

VARIETIES.	Price for 25.	Price for 100.	VARIETIES.	Price for 25.	Price for 100.
Mermets	50 cents.	$1 50	Perles	60 cents.	$2 00
Brides	50 cents.	1 50	Old La France	60 cents.	2 00
Gontiers	60 cents.	2 00			

NEW ROSES.

VARIETIES.	Price for 25.	Price for 100.
Madame Pierre Guillot	50 cents	$1 50
White La France	75 cents	2 50
Woottons	60 cents	2 00

ANY OF THESE VARIETIES IN 500 OR 1,000 LOTS 10 PER CENT. OFF 100 RATES.

FOR EACH FIFTY CUTTINGS OR LESS ADD TEN CENTS TO COVER POSTAGE, IF TO BE SENT BY MAIL.

ROSE PLANTS.

	TWO-INCH POTS.			THREE-INCH POTS.		
	Per 50	Per 100	Per 1,000	Per 50	Per 100	Per 1,000
Mermet, pink	$2 50	$4 00	$35 00	$5 00	$8 00	$70 00
Bride, white	2 50	4 00	35 00	5 00	8 00	70 00
Gontier, red	3 00	6 00	45 00	6 00	12 00	100 00
Perle, yellow	3 00	5 00	40 00	5 00	9 00	85 00
La France, pink	3 00	5 00	45 00	6 00	12 00	100 00
American Beauty, red	7 00	12 00	125 00	15 00	25 00	200 00

	TWO-INCH POTS.			THREE-INCH POTS.		
NEW VARIETIES.	Per 50	Per 100	Per 1,000	Per 50	Per 100	Per 1,000
Wootton, red	$3 00	$5 00	$45 00	$6 00	$12 00	$100 00
Mad. Pierre Guillot, pink	3 00	4 00	40 00	5 00	8 00	75 00
White La France, flesh color	3 00	5 00	45 00	5 00	8 00	75 00
Christine de Noué, flaming red	15 00	25 00	225 00	20 00	35 00	325 00
Kaiserin Auguste Victoria, white				25 00	50 00	500 00

For each 50 plants add 20 cents for postage, if to be sent by mail.

READ THIS BEFORE ORDERING

TERMS STRICTLY CASH
NO CREDIT

Doing business on a cash basis, we are able to scale prices to the lowest point, and can afford to be liberal. Shipments will be sent C. O. D., when one-third the purchase money accompanies the order. The buyer pays return charges on money. Orders for a future date, without remittance, must, in all cases, be paid for before shipment is made, and on large orders a deposit of one-third the amount must be enclosed with the order.

Prices quoted in this list are lowest net cash. Quantities of 5,000 and upward will enjoy a special discount by agreement Transportation charges are not included. Ten cents per 50 cuttings and 20 cents for 50 plants should be added if shipment is desired by mail. Goods go by express, unless otherwise directed.

Fifty cuttings or plants at 100 rate, five hundred at 1,000 rate; but no order will be filled for less than 50 cents.

Safe delivery of goods is guaranteed when sent by express, and errors in making up shipments will be corrected satisfactorily; but notice of any damage or error must be sent within twenty-four hours after receipt of the goods.

Orders will be carefully packed, according to the season, and as light as possible, with a view of securing the lowest express charges. No charge for boxes or packing.

When ordering, write name and address, and necessary shipping instructions, plainly and fully.

All correspondence pertaining to the business should be addressed to the firm and not to any of the employés.

In all cases of orders for rooted cuttings we claim a limit of 30 days for shipment.

Remit by postal or express money order, draft on New York, or registered letter. Postal notes are preferred to stamps for fractions of a dollar.

CODE.

ABROGATE.—In case you cannot fill order telegraph at once.

ANTICIPATE.—Answer at once stating whether you can or cannot fill order.

AMBITION.—If you can only partially fill order, do so, and reply stating what.

AMBULANCE.—Want all of order filled or none, and prompt answer back.

ADMIRAL.—Order must be sent on train mentioned only.

ADJACENT.—If cannot send on train mentioned, next one will do.

AFFABLE.—Send prepaid by Baggage Master or Pullman Car Porter if no Express Messenger on train.

DECORATE.—If cannot send all on train mentioned, send all you can and send balance on next train.

ADMISSION.—This order is a substitute for my regular order.

DANCING.—If cannot fill exactly as specified you may substitute according to your best judgment.

ANCESTOR.—This order is an addition to my regular order.

DURABLE.—These flowers are for funeral purposes, and colored flowers must not be substituted for white.

AFFECTION.—Fill, if possible, even at extra expense.

FABRICATE.—Flowers ordered are to be reshipped to a distance, therefore buds must be cut specially close.

FORTUNATE.—Select extra stock and charge accordingly.

DEVOTION.—For cheap work, and can use second class flowers if at reduced rates.

FLATTERY.—If price has advanced since last quotation do not send goods, but telegraph.

FORGERY.—This order countermands all previous orders

FANDANGO.—This order to be duplicated daily till further notice.

FORMATION.—Add these items to the order which you already have, but in case first order is already shipped, cancel this addition.

FLAMINGO.—We are in a bad pinch; send us *something* to help us out, even if of poor quality.

FLOCKING.—Have sent mail order; if not yet received, send following at once, and cancel mail order when received.

FORAGING.—This order includes all items previously ordered and wanted for this date.

SUPERIOR.—Can use something especially fine, and am willing to pay accordingly.

SHIP.—If you are out, buy for us, but only stock you are sure is O. K.

SKIRMISH.—If you are out, get the best you can; we accept risk of getting pickled stock.

CALENDAR FOR 1893-94.

1893.

	Sun.	Mon.	Tues.	Wed.	Thu.	Fri.	Sat.
JANUARY	1	2	3	4	5	6	7
	8	9	10	11	12	13	14
	15	16	17	18	19	20	21
	22	23	24	25	26	27	28
	29	30	31	...	...	...	...
FEBR'Y .	...	...	...	1	2	3	4
	5	6	7	8	9	10	11
	12	13	14	15	16	17	18
	19	20	21	22	23	24	25
	26	27	28	...	...	...	...
MARCH .	...	...	...	1	2	3	4
	5	6	7	8	9	10	11
	12	13	14	15	16	17	18
	19	20	21	22	23	24	25
	26	27	28	29	30	31	...
APRIL .	...	...	...	...	...	...	1
	2	3	4	5	6	7	8
	9	10	11	12	13	14	15
	16	17	18	19	20	21	22
	23	24	25	26	27	28	29
	30	...	...	...	...	...	...
MAY . .	...	1	2	3	4	5	6
	7	8	9	10	11	12	13
	14	15	16	17	18	19	20
	21	22	23	24	25	26	27
	28	29	30	31	...	...	...
JUNE . .	...	...	...	...	1	2	3
	4	5	6	7	8	9	10
	11	12	13	14	15	16	17
	18	19	20	21	22	23	24
	25	26	27	28	29	30	...
JULY . .	...	...	...	...	...	...	1
	2	3	4	5	6	7	8
	9	10	11	12	13	14	15
	16	17	18	19	20	21	22
	23	24	25	26	27	28	29
	30	31	...	...	...	...	...
AUGUST	...	...	1	2	3	4	5
	6	7	8	9	10	11	12
	13	14	15	16	17	18	19
	20	21	22	23	24	25	26
	27	28	29	30	31	...	...
SEPTEM.	...	...	...	...	...	1	2
	3	4	5	6	7	8	9
	10	11	12	13	14	15	16
	17	18	19	20	21	22	23
	24	25	26	27	28	29	30
OCTOB'R.	...	...	...	...	...	...	...
	1	2	3	4	5	6	7
	8	9	10	11	12	13	14
	15	16	17	18	19	20	21
	22	23	24	25	26	27	28
	29	30	31	...	...	...	...
NOVEM.	...	...	...	1	2	3	4
	5	6	7	8	9	10	11
	12	13	14	15	16	17	18
	19	20	21	22	23	24	25
	26	27	28	29	30	...	...
DECEM. .	...	...	...	...	...	1	2
	3	4	5	6	7	8	9
	10	11	12	13	14	15	16
	17	18	19	20	21	22	23
	24	25	26	27	28	29	30
	31	...	...	...	...	...	...

1894.

	Sun.	Mon.	Tues.	Wed.	Thu.	Fri.	Sat.
JANUARY	...	1	2	3	4	5	6
	7	8	9	10	11	12	13
	14	15	16	17	18	19	20
	21	22	23	24	25	26	27
	28	29	30	31	...	...	...
FEBR'Y .	...	...	...	...	1	2	3
	4	5	6	7	8	9	10
	11	12	13	14	15	16	17
	18	19	20	21	22	23	24
	25	26	27	28	...	...	...
MARCH .	...	...	...	...	1	2	3
	4	5	6	7	8	9	10
	11	12	13	14	15	16	17
	18	19	20	21	22	23	24
	25	26	27	28	29	30	31
APRIL .	...	...	...	...	...	...	...
	1	2	3	4	5	6	7
	8	9	10	11	12	13	14
	15	16	17	18	19	20	21
	22	23	24	25	26	27	28
	29	30	...	...	...	...	...
MAY . .	...	...	1	2	3	4	5
	6	7	8	9	10	11	12
	13	14	15	16	17	18	19
	20	21	22	23	24	25	26
	27	28	29	30	31	. .	...
JUNE . .	..	...	...	...	...	1	2
	3	4	5	6	7	8	9
	10	11	12	13	14	15	16
	17	18	19	20	21	22	23
	24	25	26	27	28	29	30
JULY . .	...	...	...	...	...	...	...
	1	2	3	4	5	6	7
	8	9	10	11	12	13	14
	15	16	17	18	19	20	21
	22	23	24	25	26	27	28
	29	30	31	...	...	...	...
AUGUST	...	...	...	1	2	3	4
	5	6	7	8	9	10	11
	12	13	14	15	16	17	18
	19	20	21	22	23	24	25
	26	27	28	29	30	31	...
SEPTEM.	...	...	...	...	...	...	1
	2	3	4	5	6	7	8
	9	10	11	12	13	14	15
	16	17	18	19	20	21	22
	23	24	25	26	27	28	29
	30	...	...	...	...	...	...
OCTOB'R.	...	1	2	3	4	5	6
	7	8	9	10	11	12	13
	14	15	16	17	18	19	20
	21	22	23	24	25	26	27
	28	29	30	31	...	...	...
NOVEM.	...	...	...	...	1	2	3
	4	5	6	7	8	9	10
	11	12	13	14	15	16	17
	18	19	20	21	22	23	24
	25	26	27	28	29	30	...
DECEM. .	...	...	...	...	...	...	1
	2	3	4	5	6	7	8
	9	10	11	12	13	14	15
	16	17	18	19	20	21	22
	23	24	25	26	27	28	29
	30	31	...	...	...	...	...

GEO. R. GRAY, PR.